

ABSTRACT

This study reviews the partnership of International Labour Organization (ILO) and its local partner, Dinas Koperasi Usaha Mikro, Kecil dan Menengah (UMKM) Jember and a number of non-governmental organizations (NGOs) in a program of economic empowerment in Jember. The study questioned why the partnership was without the presence of the private sector could give significant output (results) to the economic empowerment programs RTM in Jember. The partnership also could give some benefit to the parties that run partnership.

The problem is then investigated using a qualitative research method with case study approach. Sources of data obtained through interviews and literature. The framework used to analyze the problem is the concept of partnership by Gordon Crawford and dynamics of foreign aid, the comparative advantage and parallel patterns of collaborative partnerships. The results showed that the successful of ILO and its local partner partnership is because local governments as one of the main actors have run optimal role as facilitator. This role was able to fill the void of the private sector especially in the provision of funds. The private sector is not interested in engaging in partnerships and programs because the government has not yet optimize the role of regulation.

Another factor that contributed to the success of the ILO and its local partner partnership is the ability of the parties to develop a pattern of parallel collaborative partnerships. The pattern of these relationships can be formed if there is good faith, especially from donors who have funds to develop partnerships conducive to maximize the comparative advantage of each partner so that it can be a force to solve problems. While the pattern of parallel collaborative relationship is a good relationship pattern, but in reality these pattern is not really perfect. There are still a number of shortcomings and loopholes that could harm one party in partnership.

Keywords : *partnerships, foreign aid, comparative advantage, tripartite, bank gakin*