### Chi-Square Association Test for Microfinance-Waqf: Does Business Units Ownership Correlate with Cash Waqf Collected?

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### Chi-Square Association Test for Microfinance-Waqf: Does Business Units Ownership Correlate with Cash Waqf Collected?

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**Abstract**. Cash endowment (cash waqf) via microfinance-waqf institutions begins to be popular among Muslims. As managers, microfinance-waqf institutions are responsible for maximizing the waqf's productivity development programs and its collection to achieve equitable welfare. The purpose of this study is to examine the correlation between business unit ownership and the amount of endowment funds collected by microfinance-waqf institutions. What are the development programs that are of interest to the community while at the same time satisfying the donors (waqifs)? To achieve the objective of the study, we used a statistical analysis model of two categorical variables within microfinance-waqf institutions. A total of 27 microfinance-waqf institutions have been interviewed about both their acquisition of cash waqf and their business unit licenses. Chi square test results show that microfinance-waqf institutions' ownership of business units does not correlate with the amount of waqf funds they collected.

### INTRODUCTION

In Islam, cash *waqf* is a social humanitarian devotion to God [1, 2]. This devotion is characterized by the giving of fixed assets for the purpose of charity and equal wealth distribution of Muslims. As an endowment, cash *waqf* is more beneficial to the community because of the responsibility for its productivity and for the conservation of the principal assets. In Islam, cash endowment is bound by *jawaz* law exemplified by the Prophet Muhammad PBUH. Kuran [3] explains that *waqf* is one of social expenditures regulated in Law No. 41 of 2004, but there is no explicit rules in the Quran.

There are four special features of waqf. These are (1) Certificate of endowment pledge; (2) Waqif or donors; (3) Waqf assets (movable or immovable); and (4) Asset utilization. According to Cajee [4] waqf not only has a social expenditure dimension, but it is also able to improve the quality of Muslim empowerment because of the guaranteed perpetuity of the principal assets. The main objective of waqf devotion is to improve and strengthen social and economic conditions, both regionally and nationally.

Strengthening social and economic conditions will have an impact on good governance in society. Sabit [5] showed the relationship between cash waqf and its humanitarian benefits and its fulfillment of Islamic sharia objectives. Sabit[5] also suggested five developmental models of the devotion of waqf that can provide social and economic benefits, namely: (1) cash waqf for business capital financing; (2) endowments (waqf) through money are exemplified by changing money as assets into machine assets for productivity; (3) cash waqf for projects that benefit the development of public facilities, such as schools and hospitals; (4) cash waqf for purchasing sharia stocks and

channeling the margins to the poor; and (5) cash waqf for the acquisition of assets needed by the public such as markets and roads.

In order to guarantee the perpetuity, Sanep and Nur-Diyana [6], Iman [7] and Muhammad [8] stated that having business enterprises, business entities, corporations and entrepreneurial spirit is the main key to cash waqf development models. Businesses with social sensitivity can be the best model for developing cash waqf [9-11], but the model is scarcely applied (i.e. limited only in theory).

In addition to in-depth interviews, in order to analyze development programs that both attract the community and satisfy the donors (waqifs), both of which will help increase the collection of endowment (waqf) funds by microfinance-waqf institutions, the authors also used a statistical model to investigate the correlation between business unit ownership and the success of cash waqf collection. There are 142 microfinance-waqf institutions in Indonesia that are legally certified as nazhirs or waqf fund managers who carry out various waqf fund development programs (i.e. collection, management and distribution). The authors used purposive sampling technique for 27 microfinance-waqf institutions in East Java as primary data. Purposive sampling technique was chosen because East Java was selected as a priority province in the development of microfinance-waqf in Indonesia.

These 27 microfinance-waqf institutions also report their collection of waqf funds to the East Java Office of Cooperatives and Small and Medium Enterprises (SMEs) annually. The authors used the reports as a basis for comparing the primary data. The cross-tabulation analysis of the two categorical variables is a new approach. As the model determines, a modified quantitative descriptive approach requires an association test (i.e. chi-square test).

This paper is structured as follows. Section Two reviews selected literature that discusses cash waqf development programs and uses hypotheses in cross-tabulation analysis. Section Three explains the research methods. Then, Section Four and Five contain the findings, analysis, and the conclusion of the study.

### LITERATURE REVIEW

Cash waqf is a perpetual donation of movable assets that are regulated in Government Regulations and Laws. Cash waqf can also be defined as a continuous virtue (amal jariyah), meaning the reward will continuously benefit the donor even after he dies. Because of these characteristics, microfinance-waqf institutions as the fund managers (nazhirs) that are responsible for the perpetuity and productivity of the endowment should attempt to create a program for developing and increasing the amount of cash waqf collected in several schemes. Choosing small-risk projects will maximize profits. Profits from these projects are then distributed to the recipients (mauquf alaihs), that is, the poor or other marginalized groups.

The collection of cash waqf funds by microfinance-waqf institutions can also reduce the cost of capital. As a source of funds for social financing (qordh al-hasan contract), cash waqf is also beneficial for microfinance liquidity. A scheme for collecting, managing and channeling the endowments (waqfs) is shown in Fig. 1. The figure shows long-term and short-term schemes for the development of waqf funds as outlined by Ajija et al. [12].

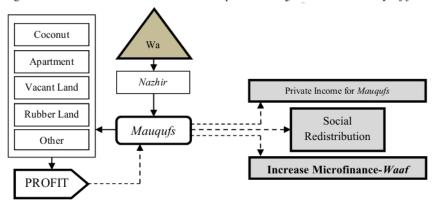


FIGURE 1. Waqif-Mawquf'Alaihi-Nazhir relationship in Indonesia

As a multidimensional devotion (*ibadah*) as well as the linkages between economic and social sectors, *waqf* development by owning business entities is an innovation. The importance of business entities as an innovation of *waqf* development was supported by Dees et al. [13] who concluded that entrepreneurship is the key to achieving global economic goals. Successful entrepreneurs who have assets above the *nisab* limit (equivalent to 85 grams of gold) are required to pay *zakat maal* (around 2.5 percent of net business income in a year). This distribution of income increases the purchasing power of the poor.

Previous work by Kasri and Ramli [14] applied the concept of cash waqf to the entrepreneurial programs so as to generate benefits and profits. Balancing transactions are realized by procuring goods to be sold and then transacted again until the contract period ends. Here, the entrepreneurship concept is applied by renting the waqf properties, cultivating the waqf land (i.e., cash waqf conversion), building mini markets or stores, and other financing projects. Those are permitted to take multiple profits for cash waqf. The use of mudharabah or musyarakah schemes (in Hanafi jurisprudence) is to create profits and distribute cash waqf.

Study by Iman et al. [7] showed that creating corporate cash waqf will support the good corporate governance of productivity. It might have a significant role in the sustainability of cash waqf through business entity ownership. As a framework of cash waqf innovation, entrepreneurship has highlighted some prospects and challenges in finding new ground for developing cash waqf productivity. The economic outputs can be used to improve the society. Developing cash waqf by microfinance-waqf needs greater cooperation. Thus, the following hypotheses were developed:

H<sub>0</sub>: Ownership of business entities has no relationship with the amount of cash waqf.
 H<sub>1</sub>: Ownership of business entities has relationship with the amount of cash waqf.

### METHOD

Descriptive statistical approach was used to analyze the development of microfinance-waqf. The cross-tabulation analysis was used to identify the factors that correlate with the amount of cash waqf collected. As a simple analysis, cross-tabulation explains the relationship between two categorical variables, namely business entities' ownership and the amount of cash waqf collected. Hypotheses will be tested to determine the relationship, whether it is positive or negative. The value of the correlation coefficient will indicate the strength of the relationship between variables. The requirements for associative hypotheses test are: (1) data in the form of data levels; (2) the sample size is greater than 20; and (3) the data frequency in cell is greater than one. The formula used in the chi-square calculation is as follows:

$$\chi^{2} = \sum_{j=1}^{r} \sum_{j=1}^{k} \frac{(O_{ij} - E_{ij})^{2}}{E_{ij}}$$
(1)

where  $\chi^2$  is the chi-square statistic,  $O_{ij}$  is an observed frequency and  $E_{ij}$  is an expected frequency. The correlation coefficient formula is as follows:

$$C = \sqrt{\frac{\chi^2}{N + \chi^2}} \tag{2}$$

The sample size is notated by N,  $\chi^2$  is the *Chi-Square*, and C is the correlation coefficient.

Primary research data were analyzed using descriptive statistical approaches and cross-tabulation analysis. Validity test results are presented in Table 1, where the amount of cash waqf is classified to determine the category level.

TABLE 1. Microfinance-Waqf Category

TABLE 1. Wilderman Control Category		
Microfinance-Waqf category	Amount	Level category
Small cash waqf	Under <100 million rupiahs	1
Medium cash waqf	100 million - 300 million rupiahs	2
Large cash waqf	More than >300 million rupiahs	3
Category for microfinance-waqf institutions that develop cash waqf with entrepreneurship		
	projects = 1.0	

Based on Table 1, small cash waqf category consists of microfinance-waqf institutions that managed to obtain cash waqf under 100 million rupiahs and are categorized as Level 1. In medium cash waqf category are microfinance-waqf institutions that obtained waqf funds ranging from 100 million to 300 million rupiahs and are categorized as Level 2. In large cash waqf category are microfinance-waqf institutions that obtained waqf assets above 300 million rupiahs and are categorized as Level 3. These level categories are shown in Table 1 and based on the East Java Office of Cooperatives and SMEs report, 2018.

If a microfinance-waqf institution has business units and joint entrepreneurial responsibility programs with its members, then the microfinance-waqf institution is given a score of 1. Otherwise, it is given a score of 0. All score categories are used as the source of data in cross-tab analysis.

### RESULTS

Descriptive statistical analysis of primary research data on 27 microfinance-waqf institutions in East Java is presented in Table 2. The grouping of microfinance-waqf institutions shows that microfinance-waqf Mandiri Sejahtera has acquired the largest cash waqf (36.6 percent of the total cash waqf of all microfinance-waqf institutions in East Java) followed by microfinance-waqf institution NU Sumenep (11.4 percent of total cash waqf of microfinance-waqf institutions in East Java).

TABLE 2. Demographic Aspects Analysis

Demographic aspects of managers (nazhirs)	No. of respondents	%	
Gender			
Male	22	81.4	
Female	5	18.6	
Age			
25-29	3	11.1	
30-39	7	25.9	
40-49	6	22.2	
> 49	11	40.7	
Educational level			
Senior high school	8	29.6	
Diploma or undergraduate degree	14	51.8	
Master's degree	4	14.8	
Doctoral degree	1	0.54	

Table 2 also presents demographic characteristics, namely the gender, age, and education level of the endowment managers (*nazhirs*) and some general conclusions in percentages. Most respondents in large cash *waqf* level are male (81.4 percent). In terms of age, the managers (*nazhir*) are mostly above 49 years (40.7 percent). Most of the microfinance-*waqf* respondents are also relatively educated. The proportions of *nazhirs* with a bachelor's degree and senior high school levels are 51.8 percent and 29.6 percent respectively.

TABLE 3. Processing analysis summary

Processing Summary	N	%	Description
Valid			
Business units*amount of cash waqf	27	100	The microfinance business unit is valid to be explained by 27 respondents
Missing			
Entrepreneurship*Waqf	0	0	There were no missing variables to cross-tab analysis

There is a valid processing summary for this study's objectives, which is 27 respondents, which is a requirement for the microfinance-waqf business unit ownership to be explained by the amount of cash-waqf collected (see Table 3). Table 4 provides information on cross tabulation between the microfinance-waqf business unit ownership and the amount of cash-waqf collected. Then, the results of the correlation test of two categorical variables through the chi-square test with the Asymp. Sig (2-sided) or p-value can be seen in Table 5 in which no correlation between those two variables.

TABLE 4. Cross tabulation

Cross-tabulation	N	%	Description
Have no business units			•
Small cash Waqf	7	25.9	Among 27 microfinance-waqf, 7 microfinance that do not have business units belong to small cash Waqf
Medium cash Waqf	2	7.4	Among 27 microfinance-waqf, 2 microfinance that do not have business units belong to medium cash Waqf
Large cash Waqf	0	0	Among 27 microfinance-waqf, 0 microfinance that do not have business units belong to high cash Waqf
Have business units			
Small cash Waqf	12	44.4	Among 27 microfinance-waqf, 12 microfinance that have business units belong to small cash waqf
Medium cash Waqf	4	14.8	Among 27 microfinance-waqf, 4 microfinance that have business units belong to medium cash waqf
Large cash Waqf	2	7.4	Among 27 microfinance-waqf, 2 microfinance that have business units belong to high cash waqf
Total	27	100	

TABLE 5. The results of Chi-Square Test

Chi-Square Test	Value	Asymp. Sig. (2-side)	Description
Pearson Chi-Square	$1.105^{a}$	0.575	Non-valid with a significance level of 0,05*
Correlation coefficient	0,043		No correlation

<sup>\*</sup>Ownership of business units has no relationship with the cash waqf collection.

### DISCUSSION

Overall, the chi-square test results indicate that H<sub>0</sub> is accepted or microfinance-waqf institutions' ownership of business units has no relationship with the amount of cash waqf collected. Further analysis is focused on finding development programs that both attract the community and satisfy the donors (waqifs). In-depth interviews were conducted with the managers of microfinance-waqf institution Mandiri Sejahtera and microfinance-waqf institution Nahdlatul Ulama (NU) Sumenep because both microfinance-waqfs have active donors (waqifs) compared to the other 25. The results of the in-depth interviews were also collaborated by data compiled by the East Java Office of Cooperatives and SMEs (2019) which provided suggestions of ways to boost cash waqf, including: (1) establishing cooperation between the microfinance-waqf institutions with several non-profit Islamic organizations such as NU, Muhammadiyah and others; (2) maintaining public trust and empowering microfinance-waqf members better; and (3) running programs that can increase the intensity of waqf funds, such as low-cost financial assistance for market traders, farmers, and teachers, and conducting religious studies or gatherings.

Next, in-depth interviews on strategies to increase the intensity of cash waqf also recommended a good and transparent partnership between the three elements, namely managers (nazhirs), donors (waqifs) and recipients (mauquf 'alaihs). Nazhirs can involve waqifs and mauquf 'alaihs in preparing work plans. Waqf management

governance affects the sustainability of short-term and long-term work plans. The results of this study support research conducted by Kasri and Ramli [14], Shukor et al. [15], Noordin et al. [16], and Mohamed et al. [17] that recommended *waqf* organizations to be committed to studying the needs of the surrounding communities, such as educational facilities, religious facilities and other public facilities.

In winning waqifs' trust, empowerment activities for mauquf 'alaihs must also be increased. In addition, nazhirs' courtesy and honesty during donation campaigns and in reporting on the funds collected, and in managing and distributing the benefits can also intensify waqf. Waqifs on the two microfinance-waqf institutions appreciate endowment funds that provide employment opportunities and empower mauquf 'alaih groups of the young and the poor. The creation of new businesses as well as competition programs between new businesses can also be a strategy for job creation and poverty alleviation through endowment funds. This symbiosis also supported by the hadith, "A man's work with his hand and every transaction which is free from cheating or deception" (Ahmad, Al-Bazzar; Ath-Thabrani et.al from Ibn Umar, Rafi' bin Khudaij, Abu Burdah bin Niyar).

The two microfinance-waqf institutions also showed that the figure of the kyais (traditional Muslim clerics) as waqf ambassadors in developing cash waqf also increased the interest of the community to donate. The modesty of kyais among the community also has an influence on the willingness of members of the public to donate. Social solidarity and surrounding awareness embedded within the benefit distribution programs as well as the practice of self-endowment for nazhirs' performance can also increase the intensity of waqf. Entrepreneurial activities will benefit the productivity of cash waqf in microfinance-waqf institutions [18-20].

### CONCLUSION

The main objective of the study was to examine the correlation between business unit ownership and the collection of endowment funds by microfinance-waqf institutions. The test results on the sample of 27 microfinance-waqf institutions in East Java shows that there is no correlation between the ownership of the business units and the amount of waqf funds collected. This is because donors in microfinance-waqf institutions are more motivated to donate if the institutions cooperate with non-profit organizations, such as NU, Muhammadiyah and other social non-profit organizations. The leadership of non-profit institutions has been proven so that it automatically increases the trust of the public, waqifs and mauquf 'alaihs.

At a more primary conclusion, waaf development programs that both attract the public and satisfy the donors are those that promote social solidarity and surrounding awareness. The Indonesian government, especially the Ministry of Cooperatives and SMEs, need to integrate regional and national programs, in the form of the Geographical Information System of cash waaf which contains reports on the collection, management and distribution of benefits in the cash waaf development. In addition, reporting on the success story of cash waaf productivity through videos, photo documentation and other digital media will be a good project. Two limitations of this study, namely the sample size and simple cross-tab analysis method, implies that further studies need to be conducted. Grounded research as a qualitative research design may seek the innovative project development in microfinance-waaf institutions.

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