

**REQUEST STRATEGIES USED BY BUYERS AND
SELLERS AT PUSAT GROSIR SURABAYA**

A THESIS



By:

Ariesta Andansari
St. N: 120610185

**ENGLISH DEPARTMENT
FACULTY OF HUMANITIES
AIRLANGGA UNIVERSITY
SURABAYA**

2012

**REQUEST STRATEGIES USED BY BUYERS AND
SELLERS AT PUSAT GROSIR SURABAYA**

A THESIS

By:

Ariesta Andansari
St. N: 120610185

**ENGLISH DEPARTMENT
FACULTY OF HUMANITIES
AIRLANGGA UNIVERSITY
SURABAYA**

2012

**REQUEST STRATEGIES USED BY BUYERS AND
SELLERS AT PUSAT GROSIR SURABAYA**

A THESIS

Submitted as Partial Fulfillment of the Requirements for
the Sarjana Degree of English Department
FACULTY OF HUMANITIES
Airlangga University Surabaya

By:

Ariesta Andansari
St. N: 120610185

**ENGLISH DEPARTMENT
FACULTY OF HUMANITIES
AIRLANGGA UNIVERSITY
SURABAYA**

2012

DECLARATION

This thesis contains no material which has been accepted for the award of any other degree or diploma in any university. And to the best of this candidate's knowledge and belief, it contains no material previously published or written by other person except where due reference is made in the text of the thesis.

Surabaya, June 25th, 2012

Writer,

Ariesta Andansari

120610185

Approved to be examined Surabaya, 17 July 2012

Thesis advisor

Yulia Indarti, M.A.
NIP. 197807272003122601

Head of English Department,

Lilla Musyahda, M.P.d
NIP. 196612102007012001

**ENGLISH DEPARTMENT
FACULTY OF HUMANITIES
AIRLANGGA UNIVERSITY
SURABAYA
2012**

This thesis has been approved and accepted by Board of Examiners, English
Department, Faculty of Humanities, Airlangga University, on 17 July 2011

The Board of Examiners are:

Deny Arnos Kwary, Ph.D

NIP. 197501011999031001

Yulia Indarti, M.A.

NIP. 197807272003122601

Drs. Hariawan Adji, S.T., M.Kes., M.Hum

NIP. 196911101993031004

ACKNOWLEDGEMENTS

Writing this thesis is surely a life changing experience to me. I discover so many things about myself that I am capable of doing or feeling. I had my lowest low and my highest high during the process but, in the end, I find myself grow more mature compare to where I started. It does sound a bit cheesy for some people, but it is true. From where I am now, I can gladly say that it is over and I cherish every moment I had gone through.

First of all, I would like to say my huge gratitude to Allah SWT. Who never fails to light my spirit up when I was down and I did not know where else to turn. This thesis will never be accomplished without the help of my thesis advisor, Yulia Indarti ,M.A. Thank you for your tremendous aid and advice. Thank you for making me critical toward anything, I never feel the same again since I joined your class for the very first time. I would also like to thank the rest of lecturers of Airlangga University for their guidance and knowledge for all these times.

Undoubtly, there are a lot of people to thank. Without them this thesis will only be a piece of boring work, instead of meaningful experience. First and foremost, I would like to thank my mother; she is the best mom I have ever had. And, I dedicate this to my father who has been very supporting all this time. My endless gratitude goes to my parents for letting me. Also want to thank my elder brothers for their odd jokes. There are still names to thank because without these guys I would not have great college years. Thank you all my best friends. I know I can be such an annoying person sometimes. Thank you to the rest of the students in 2006 year.

July 19, 2012

Writer