

TABLE OF CONTENT

Inside Cover page	i
Inside Title page	ii
Dedication page.....	iii
Advisor's Approval page.....	iv
Board of Examiners' Approval page	v
Acknowledgement.....	vi
Table of Content	vii
Abstract	ix
Abstraksi.....	x
CHAPTER I: INTRODUCTION.....	1
A. Background of the Study.....	1
B. Statement of the Problem.....	4
C. Objective of the Study	5
D. Significance of the Study	5
E. Scope and Limitation	6
F. Theoretical Background.....	6
G. Method of the Study	7
H. Definition of Key Terms.....	8
CHAPTER II: THEORETICAL FRAMEWORK AND RELATED STUDIES ABOUT JANE AUSTEN'S <i>PERSUASION</i>	9
A. Intrinsic Approach	10
A.1. Setting.....	10
A.2. Plot.....	11
A.3. Character	12
B. Extrinsic Approach	13
B.1 Psychological Approach	14
B.2. Sociological Approach.....	15

C. Related Studies about Jane Austen's <i>Persuasion</i>	17
CHAPTER III: ANALYSIS OF THE EFFECT TOWARDS ANNE ELLIOT VIEWED FROM INTRINSIC AND EXTRINSIC APPROACHES	20
A. Intrinsic Approach	20
A.1. Setting.....	20
A.2. Plot.....	27
A.3. Character	33
B. Extrinsic Approach	41
B.1. The Psychological Effect of Anne Elliot Based on Julian Rotter's Theory	41
B.2. The Sociological Effect of Anne Elliot based on Max Weber and Rossides' Theories	46
CHAPTER IV: CONCLUSION.....	52
BIBLIOGRAPHY	54
APPENDIX	
Synopsis.....	xi

ABSTRACT

Persuasion is a novel written by Jane Austen which deals with a woman who must face the pressure from her family that comes from the high class. The rules of the family caused her suffering. On the other hand, she finds a different condition outside her family.

As a woman of the high class, Anne is forbidden to make contacts with others from different class or status. Conversely, and is a person who never looks at others from their class or position and when she deals with the society outside the family she finds that actually they have the same view with her.

The writer analyzes the subject through the intrinsic and extrinsic elements of the story. In order to analyze the psychological and sociological effect, the writer employs the theory of Social Learning proposed by Julian Rotter and Max Weber's theory of Social Stratification.

The fact that she is persuaded to break off her engagement with a man from different class and has enough wealth, results her suffering during her youth. In other words, she can be regarded as a victim of the class difference.

Dealing with the society outside her family, Anne eventually realizes that her principal of the class difference is right. The society outside her family, in this case the Uppercross society, always treats people as equal disregarding any class or status they have.