

## ABSTRACT

This study tries to examine the mediating effect of music on the relationship between financial incentives and audit performance under different level of financial incentives. This research is using an experimental research design. The subjects are randomly assigned into two different groups, manipulated group and controlled group. In manipulated group, they will be played a classical music during the experiment while in controlled group they will do the experiment in silent condition. Half of the students in both controlled group and manipulated group will be given a financial incentive if they can finish the task on time while the other halves will not get any even though they can finish the work during the given time. Every subject will do the same audit task in the same time.

Result indicates that the group with financial incentives show the better performance compare to the group without any incentives. Yet the mediation effect of music on the relationship between financial incentives and audit performance does not occur along with the data process using ANOVA shown insignificant result.

Keywords: Experimental research, ANOVA, financial incentives, music, motivation, audit performance.