

ABSTRACT

This research is aimed to determine the influence of organizational culture and motivation to the lecturer's performance whose task is to conduct Tri Dharma Perguruan Tinggi Three Principles Of University, the implementer of task is evaluated in the form of lecturers' performance accountability and research is limited to the lecturers of social sciences fakulty of Surabaya State University.

The population of this research is the lecturer in the Social Sciences Fakulty of Surabaya State University which numbers are 102 lecturers, the sampling method uses Proportional Random Sampling Cluster Method to every Departemen in Social Sciences fakulty of Surabaya State University, which numbers are 74 lecturers.

The analysis method uses the multiple linier regression analysis. The variable of Organization Cultur (X1) and variable of Motivation (X2) are the independent variables and Lecturer's Performance (Y1) is dependent variable.

The result of research shows that there is the positive influence and significant from the variable of Organizational Culture (X1) and variable of Motivation (X2) to the variable of Lecturer's Performance (Y1) in Social Sciences Fakulty of Surabaya State University.

Keywords: Organizational Culture, Motivation and Lecturer's Performance.