

IR - PERPUSTAKAAN UNIVERSITAS AIRLANGGA

Perceived Mastery Climate (X1)

| Responden | Indikator | | | | | | | | | | | | | | Total | Rata-Rata |
|-----------|-----------|------|------|------|------|------|------|------|------|-------|-------|-------|-------|-------|-------|-----------|
| | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | X1.11 | X1.12 | X1.13 | X1.14 | | |
| 1 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 52 | 3.71 |
| 2 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 58 | 4.14 |
| 3 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 5 | 54 | 3.86 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 55 | 3.93 |
| 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 55 | 3.93 |
| 6 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 59 | 4.21 |
| 7 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 53 | 3.79 |
| 8 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 3 | 63 | 4.50 |
| 9 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 56 | 4.00 |
| 10 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 57 | 4.07 |
| 11 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 46 | 3.29 |
| 12 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 53 | 3.79 |
| 13 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 66 | 4.71 |
| 14 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 54 | 3.86 |
| 15 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 66 | 4.71 |
| 16 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 62 | 4.43 |
| 17 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 66 | 4.71 |
| 18 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 65 | 4.64 |
| 19 | 5 | 4 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 61 | 4.36 |
| 20 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 50 | 3.57 |
| 21 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 70 | 5.00 |
| 22 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 42 | 3.00 |
| 23 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 3 | 2 | 39 | 2.79 |
| 24 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 52 | 3.71 |
| 25 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 59 | 4.21 |
| 26 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 56 | 4.00 |
| 27 | 4 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 59 | 4.21 |
| 28 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 68 | 4.86 |
| 29 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 56 | 4.00 |
| 30 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 44 | 3.14 |
| 31 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 55 | 3.93 |
| 32 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 54 | 3.86 |
| 33 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 54 | 3.86 |
| 34 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 69 | 4.93 |
| 35 | 5 | 5 | 5 | 5 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 59 | 4.21 |
| 36 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 53 | 3.79 |
| 37 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 42 | 3.00 |
| 38 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 63 | 4.50 |
| 39 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 63 | 4.50 |
| 40 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 47 | 3.36 |
| 41 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 65 | 4.64 |
| 42 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 58 | 4.14 |
| 43 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 61 | 4.36 |
| 44 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 59 | 4.21 |
| 45 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 61 | 4.36 |
| Rata-Rata | 4.22 | 4.18 | 4.22 | 4.20 | 4.09 | 4.16 | 3.80 | 3.93 | 3.78 | 4.00 | 4.04 | 4.11 | 4.09 | 4.04 | | |

Felt Trust (X2)

| Responden | Indikator | | | Total | Rata-Rata |
|-----------|-----------|------|------|-------|-----------|
| | X1.1 | X1.2 | X1.3 | | |
| 1 | 4 | 4 | 4 | 12 | 4.00 |
| 2 | 4 | 4 | 4 | 12 | 4.00 |
| 3 | 4 | 4 | 5 | 13 | 4.33 |
| 4 | 4 | 4 | 4 | 12 | 4.00 |
| 5 | 4 | 3 | 4 | 11 | 3.67 |
| 6 | 4 | 4 | 4 | 12 | 4.00 |
| 7 | 4 | 4 | 4 | 12 | 4.00 |
| 8 | 4 | 5 | 4 | 13 | 4.33 |
| 9 | 4 | 4 | 4 | 12 | 4.00 |
| 10 | 4 | 4 | 5 | 13 | 4.33 |
| 11 | 3 | 3 | 3 | 9 | 3.00 |
| 12 | 4 | 4 | 4 | 12 | 4.00 |
| 13 | 5 | 4 | 4 | 13 | 4.33 |
| 14 | 4 | 5 | 5 | 14 | 4.67 |
| 15 | 4 | 4 | 4 | 12 | 4.00 |
| 16 | 4 | 5 | 5 | 14 | 4.67 |
| 17 | 5 | 5 | 4 | 14 | 4.67 |
| 18 | 5 | 5 | 4 | 14 | 4.67 |
| 19 | 5 | 5 | 5 | 15 | 5.00 |
| 20 | 4 | 3 | 3 | 10 | 3.33 |
| 21 | 4 | 5 | 5 | 14 | 4.67 |
| 22 | 3 | 3 | 3 | 9 | 3.00 |
| 23 | 3 | 4 | 3 | 10 | 3.33 |
| 24 | 4 | 4 | 4 | 12 | 4.00 |
| 25 | 5 | 5 | 4 | 14 | 4.67 |
| 26 | 3 | 3 | 3 | 9 | 3.00 |
| 27 | 4 | 4 | 3 | 11 | 3.67 |
| 28 | 4 | 4 | 4 | 12 | 4.00 |
| 29 | 3 | 3 | 3 | 9 | 3.00 |
| 30 | 3 | 3 | 4 | 10 | 3.33 |
| 31 | 4 | 4 | 4 | 12 | 4.00 |
| 32 | 4 | 4 | 5 | 13 | 4.33 |
| 33 | 5 | 4 | 4 | 13 | 4.33 |
| 34 | 4 | 4 | 5 | 13 | 4.33 |
| 35 | 4 | 4 | 3 | 11 | 3.67 |
| 36 | 4 | 4 | 3 | 11 | 3.67 |
| 37 | 3 | 3 | 3 | 9 | 3.00 |
| 38 | 4 | 5 | 4 | 13 | 4.33 |
| 39 | 4 | 4 | 4 | 12 | 4.00 |
| 40 | 5 | 5 | 5 | 15 | 5.00 |
| 41 | 4 | 4 | 4 | 12 | 4.00 |
| 42 | 4 | 4 | 4 | 12 | 4.00 |
| 43 | 4 | 4 | 4 | 12 | 4.00 |
| 44 | 4 | 4 | 4 | 12 | 4.00 |
| 45 | 4 | 4 | 4 | 12 | 4.00 |
| Rata-Rata | 4.00 | 4.04 | 3.98 | | |

Social Media (X3)

| Responden | Indikator | | | | | | | | | | Total | Rata-Rata |
|-----------|-----------|------|------|------|------|------|------|------|------|-------|-------|-----------|
| | X3.1 | X3.2 | X3.3 | X3.4 | X3.5 | X3.6 | X3.7 | X3.8 | X3.9 | X3.10 | | |
| 1 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 34 | 3.40 |
| 2 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 4 | 45 | 4.50 |
| 3 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 35 | 3.50 |
| 4 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 45 | 4.50 |
| 5 | 4 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 35 | 3.50 |
| 6 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 41 | 4.10 |
| 7 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 42 | 4.20 |
| 8 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 39 | 3.90 |
| 9 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 | 4.00 |
| 10 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 39 | 3.90 |
| 11 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 42 | 4.20 |
| 12 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 42 | 4.20 |
| 13 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 39 | 3.90 |
| 14 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 43 | 4.30 |
| 15 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 46 | 4.60 |
| 16 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 43 | 4.30 |
| 17 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 47 | 4.70 |
| 18 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 45 | 4.50 |
| 19 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 3 | 4 | 3 | 34 | 3.40 |
| 20 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 39 | 3.90 |
| 21 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 | 4.00 |
| 22 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 | 4.10 |
| 23 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 36 | 3.60 |
| 24 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 | 4.00 |
| 25 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 | 4.00 |
| 26 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 | 4.00 |
| 27 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 46 | 4.60 |
| 28 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 38 | 3.80 |
| 29 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 | 4.00 |
| 30 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 31 | 3.10 |
| 31 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 | 4.00 |
| 32 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 33 | 3.30 |
| 33 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 44 | 4.40 |
| 34 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 48 | 4.80 |
| 35 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 37 | 3.70 |
| 36 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 36 | 3.60 |
| 37 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 43 | 4.30 |
| 38 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 41 | 4.10 |
| 39 | 3 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 34 | 3.40 |
| 40 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 | 4.10 |
| 41 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 41 | 4.10 |
| 42 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 37 | 3.70 |
| 43 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 44 | 4.40 |
| 44 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 38 | 3.80 |
| 45 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 36 | 3.60 |
| Rata-Rata | 4.11 | 3.96 | 4.04 | 3.98 | 3.96 | 4.00 | 3.96 | 3.98 | 4.02 | 4.00 | | |

Knowledge Sharing (Y1)

| Responden | Indikator | | | | | | | | Total | Rata-Rata |
|-----------|-----------|------|------|------|------|------|------|------|-------|-----------|
| | Y1.1 | Y1.2 | Y1.3 | Y1.4 | Y1.5 | Y1.6 | Y1.7 | Y1.8 | | |
| 1 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 34 | 4.25 |
| 2 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 34 | 4.25 |
| 3 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 31 | 3.88 |
| 4 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 34 | 4.25 |
| 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 | 4.00 |
| 6 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 33 | 4.13 |
| 7 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 34 | 4.25 |
| 8 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 36 | 4.50 |
| 9 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 | 4.00 |
| 10 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 | 4.00 |
| 11 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 25 | 3.13 |
| 12 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 34 | 4.25 |
| 13 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 35 | 4.38 |
| 14 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 37 | 4.63 |
| 15 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 35 | 4.38 |
| 16 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 36 | 4.50 |
| 17 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 33 | 4.13 |
| 18 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 | 5.00 |
| 19 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 34 | 4.25 |
| 20 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 26 | 3.25 |
| 21 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 39 | 4.88 |
| 22 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 26 | 3.25 |
| 23 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 22 | 2.75 |
| 24 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 25 | 3.13 |
| 25 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 37 | 4.63 |
| 26 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 27 | 3.38 |
| 27 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 33 | 4.13 |
| 28 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 34 | 4.25 |
| 29 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 27 | 3.38 |
| 30 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 24 | 3.00 |
| 31 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 33 | 4.13 |
| 32 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 26 | 3.25 |
| 33 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 33 | 4.13 |
| 34 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 37 | 4.63 |
| 35 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 36 | 4.50 |
| 36 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 3 | 27 | 3.38 |
| 37 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 35 | 4.38 |
| 38 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 36 | 4.50 |
| 39 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 35 | 4.38 |
| 40 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 33 | 4.13 |
| 41 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 33 | 4.13 |
| 42 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 26 | 3.25 |
| 43 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 37 | 4.63 |
| 44 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 34 | 4.25 |
| 45 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 33 | 4.13 |
| Rata-Rata | 4.20 | 3.93 | 4.07 | 4.02 | 4.02 | 4.18 | 3.98 | 3.93 | | |

Distributor Performance (Y2)

| Responden | Indikator | | | | | | Total | Rata-Rata |
|-----------|-----------|------|------|------|------|------|-------|-----------|
| | Y2.1 | Y2.2 | Y2.3 | Y2.4 | Y2.5 | Y2.6 | | |
| 1 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 2 | 4 | 4 | 4 | 5 | 5 | 4 | 26 | 4.33 |
| 3 | 3 | 4 | 4 | 4 | 4 | 4 | 23 | 3.83 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 5 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 6 | 4 | 3 | 3 | 3 | 4 | 3 | 20 | 3.33 |
| 7 | 3 | 4 | 3 | 3 | 3 | 3 | 19 | 3.17 |
| 8 | 5 | 5 | 5 | 4 | 4 | 4 | 27 | 4.50 |
| 9 | 4 | 4 | 4 | 4 | 3 | 4 | 23 | 3.83 |
| 10 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 11 | 3 | 3 | 3 | 3 | 4 | 3 | 19 | 3.17 |
| 12 | 4 | 4 | 4 | 4 | 4 | 3 | 23 | 3.83 |
| 13 | 4 | 4 | 5 | 4 | 5 | 5 | 27 | 4.50 |
| 14 | 5 | 5 | 5 | 4 | 4 | 5 | 28 | 4.67 |
| 15 | 4 | 4 | 5 | 4 | 4 | 4 | 25 | 4.17 |
| 16 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 17 | 5 | 5 | 4 | 5 | 5 | 4 | 28 | 4.67 |
| 18 | 4 | 5 | 5 | 5 | 5 | 4 | 28 | 4.67 |
| 19 | 4 | 4 | 5 | 4 | 4 | 4 | 25 | 4.17 |
| 20 | 4 | 4 | 4 | 5 | 4 | 5 | 26 | 4.33 |
| 21 | 5 | 5 | 4 | 5 | 5 | 5 | 29 | 4.83 |
| 22 | 4 | 4 | 5 | 4 | 4 | 5 | 26 | 4.33 |
| 23 | 2 | 2 | 3 | 3 | 3 | 3 | 16 | 2.67 |
| 24 | 3 | 3 | 3 | 3 | 3 | 3 | 18 | 3.00 |
| 25 | 4 | 4 | 5 | 5 | 5 | 4 | 27 | 4.50 |
| 26 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 27 | 4 | 4 | 4 | 5 | 4 | 4 | 25 | 4.17 |
| 28 | 4 | 4 | 4 | 4 | 4 | 5 | 25 | 4.17 |
| 29 | 3 | 4 | 3 | 3 | 4 | 3 | 20 | 3.33 |
| 30 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 31 | 5 | 5 | 5 | 5 | 5 | 5 | 30 | 5.00 |
| 32 | 3 | 4 | 4 | 4 | 3 | 4 | 22 | 3.67 |
| 33 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 34 | 5 | 5 | 5 | 4 | 5 | 4 | 28 | 4.67 |
| 35 | 5 | 5 | 4 | 4 | 4 | 5 | 27 | 4.50 |
| 36 | 4 | 5 | 5 | 4 | 4 | 5 | 27 | 4.50 |
| 37 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 38 | 5 | 5 | 4 | 5 | 5 | 4 | 28 | 4.67 |
| 39 | 3 | 3 | 3 | 2 | 3 | 2 | 16 | 2.67 |
| 40 | 5 | 5 | 5 | 4 | 5 | 5 | 29 | 4.83 |
| 41 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 42 | 3 | 3 | 3 | 3 | 3 | 3 | 18 | 3.00 |
| 43 | 4 | 5 | 4 | 4 | 4 | 4 | 25 | 4.17 |
| 44 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 4.00 |
| 45 | 4 | 4 | 5 | 4 | 5 | 4 | 26 | 4.33 |
| Rata-Rata | 3.98 | 4.11 | 4.11 | 4.00 | 4.09 | 4.00 | | |

Tabulasi Seluruh Variabel Penelitian

| Responden | X1 | X2 | X3 | Y1 | Y2 |
|-----------|------|------|------|------|------|
| 1 | 3.71 | 4.00 | 3.40 | 4.25 | 4.00 |
| 2 | 4.14 | 4.00 | 4.50 | 4.25 | 4.33 |
| 3 | 3.86 | 4.33 | 3.50 | 3.88 | 3.83 |
| 4 | 3.93 | 4.00 | 4.50 | 4.25 | 4.00 |
| 5 | 3.93 | 3.67 | 3.50 | 4.00 | 4.00 |
| 6 | 4.21 | 4.00 | 4.10 | 4.13 | 3.33 |
| 7 | 3.79 | 4.00 | 4.20 | 4.25 | 3.17 |
| 8 | 4.50 | 4.33 | 3.90 | 4.50 | 4.50 |
| 9 | 4.00 | 4.00 | 4.00 | 4.00 | 3.83 |
| 10 | 4.07 | 4.33 | 3.90 | 4.00 | 4.00 |
| 11 | 3.29 | 3.00 | 4.20 | 3.13 | 3.17 |
| 12 | 3.79 | 4.00 | 4.20 | 4.25 | 3.83 |
| 13 | 4.71 | 4.33 | 3.90 | 4.38 | 4.50 |
| 14 | 3.86 | 4.67 | 4.30 | 4.63 | 4.67 |
| 15 | 4.71 | 4.00 | 4.60 | 4.38 | 4.17 |
| 16 | 4.43 | 4.67 | 4.30 | 4.50 | 4.00 |
| 17 | 4.71 | 4.67 | 4.70 | 4.13 | 4.67 |
| 18 | 4.64 | 4.67 | 4.50 | 5.00 | 4.67 |
| 19 | 4.36 | 5.00 | 3.40 | 4.25 | 4.17 |
| 20 | 3.57 | 3.33 | 3.90 | 3.25 | 4.33 |
| 21 | 5.00 | 4.67 | 4.00 | 4.88 | 4.83 |
| 22 | 3.00 | 3.00 | 4.10 | 3.25 | 4.33 |
| 23 | 2.79 | 3.33 | 3.60 | 2.75 | 2.67 |
| 24 | 3.71 | 4.00 | 4.00 | 3.13 | 3.00 |
| 25 | 4.21 | 4.67 | 4.00 | 4.63 | 4.50 |
| 26 | 4.00 | 3.00 | 4.00 | 3.38 | 4.00 |
| 27 | 4.21 | 3.67 | 4.60 | 4.13 | 4.17 |
| 28 | 4.86 | 4.00 | 3.80 | 4.25 | 4.17 |
| 29 | 4.00 | 3.00 | 4.00 | 3.38 | 3.33 |
| 30 | 3.14 | 3.33 | 3.10 | 3.00 | 4.00 |
| 31 | 3.93 | 4.00 | 4.00 | 4.13 | 5.00 |
| 32 | 3.86 | 4.33 | 3.30 | 3.25 | 3.67 |
| 33 | 3.86 | 4.33 | 4.40 | 4.13 | 4.00 |
| 34 | 4.93 | 4.33 | 4.80 | 4.63 | 4.67 |
| 35 | 4.21 | 3.67 | 3.70 | 4.50 | 4.50 |
| 36 | 3.79 | 3.67 | 3.60 | 3.38 | 4.50 |
| 37 | 3.00 | 3.00 | 4.30 | 4.38 | 4.00 |
| 38 | 4.50 | 4.33 | 4.10 | 4.50 | 4.67 |
| 39 | 4.50 | 4.00 | 3.40 | 4.38 | 2.67 |
| 40 | 3.36 | 5.00 | 4.10 | 4.13 | 4.83 |
| 41 | 4.64 | 4.00 | 4.10 | 4.13 | 4.00 |
| 42 | 4.14 | 4.00 | 3.70 | 3.25 | 3.00 |
| 43 | 4.36 | 4.00 | 4.40 | 4.63 | 4.17 |
| 44 | 4.21 | 4.00 | 3.80 | 4.25 | 4.00 |
| 45 | 4.36 | 4.00 | 3.60 | 4.13 | 4.33 |
| Mean | | 4.01 | 4.00 | | |

Tabulasi Seluruh Variabel Penelitian (X2 dan X3 Centered)

| Responden | X1 | X2 | X3 | X2X3 | Y1 | Y2 |
|-----------|------|-------|-------|--------|------|------|
| 1 | 3.71 | -0.01 | -0.60 | 0.004 | 4.25 | 4.00 |
| 2 | 4.14 | -0.01 | 0.50 | -0.004 | 4.25 | 4.33 |
| 3 | 3.86 | 0.33 | -0.50 | -0.163 | 3.88 | 3.83 |
| 4 | 3.93 | -0.01 | 0.50 | -0.004 | 4.25 | 4.00 |
| 5 | 3.93 | -0.34 | -0.50 | 0.170 | 4.00 | 4.00 |
| 6 | 4.21 | -0.01 | 0.10 | -0.001 | 4.13 | 3.33 |
| 7 | 3.79 | -0.01 | 0.20 | -0.001 | 4.25 | 3.17 |
| 8 | 4.50 | 0.33 | -0.10 | -0.033 | 4.50 | 4.50 |
| 9 | 4.00 | -0.01 | 0.00 | 0.000 | 4.00 | 3.83 |
| 10 | 4.07 | 0.33 | -0.10 | -0.033 | 4.00 | 4.00 |
| 11 | 3.29 | -1.01 | 0.20 | -0.201 | 3.13 | 3.17 |
| 12 | 3.79 | -0.01 | 0.20 | -0.001 | 4.25 | 3.83 |
| 13 | 4.71 | 0.33 | -0.10 | -0.033 | 4.38 | 4.50 |
| 14 | 3.86 | 0.66 | 0.30 | 0.198 | 4.63 | 4.67 |
| 15 | 4.71 | -0.01 | 0.60 | -0.004 | 4.38 | 4.17 |
| 16 | 4.43 | 0.66 | 0.30 | 0.198 | 4.50 | 4.00 |
| 17 | 4.71 | 0.66 | 0.70 | 0.461 | 4.13 | 4.67 |
| 18 | 4.64 | 0.66 | 0.50 | 0.330 | 5.00 | 4.67 |
| 19 | 4.36 | 0.99 | -0.60 | -0.596 | 4.25 | 4.17 |
| 20 | 3.57 | -0.67 | -0.10 | 0.067 | 3.25 | 4.33 |
| 21 | 5.00 | 0.66 | 0.00 | 0.000 | 4.88 | 4.83 |
| 22 | 3.00 | -1.01 | 0.10 | -0.101 | 3.25 | 4.33 |
| 23 | 2.79 | -0.67 | -0.40 | 0.270 | 2.75 | 2.67 |
| 24 | 3.71 | -0.01 | 0.00 | 0.000 | 3.13 | 3.00 |
| 25 | 4.21 | 0.66 | 0.00 | 0.000 | 4.63 | 4.50 |
| 26 | 4.00 | -1.01 | 0.00 | 0.000 | 3.38 | 4.00 |
| 27 | 4.21 | -0.34 | 0.60 | -0.204 | 4.13 | 4.17 |
| 28 | 4.86 | -0.01 | -0.20 | 0.001 | 4.25 | 4.17 |
| 29 | 4.00 | -1.01 | 0.00 | 0.000 | 3.38 | 3.33 |
| 30 | 3.14 | -0.67 | -0.90 | 0.607 | 3.00 | 4.00 |
| 31 | 3.93 | -0.01 | 0.00 | 0.000 | 4.13 | 5.00 |
| 32 | 3.86 | 0.33 | -0.70 | -0.228 | 3.25 | 3.67 |
| 33 | 3.86 | 0.33 | 0.40 | 0.130 | 4.13 | 4.00 |
| 34 | 4.93 | 0.33 | 0.80 | 0.261 | 4.63 | 4.67 |
| 35 | 4.21 | -0.34 | -0.30 | 0.102 | 4.50 | 4.50 |
| 36 | 3.79 | -0.34 | -0.40 | 0.136 | 3.38 | 4.50 |
| 37 | 3.00 | -1.01 | 0.30 | -0.302 | 4.38 | 4.00 |
| 38 | 4.50 | 0.33 | 0.10 | 0.033 | 4.50 | 4.67 |
| 39 | 4.50 | -0.01 | -0.60 | 0.004 | 4.38 | 2.67 |
| 40 | 3.36 | 0.99 | 0.10 | 0.099 | 4.13 | 4.83 |
| 41 | 4.64 | -0.01 | 0.10 | -0.001 | 4.13 | 4.00 |
| 42 | 4.14 | -0.01 | -0.30 | 0.002 | 3.25 | 3.00 |
| 43 | 4.36 | -0.01 | 0.40 | -0.003 | 4.63 | 4.17 |
| 44 | 4.21 | -0.01 | -0.20 | 0.001 | 4.25 | 4.00 |
| 45 | 4.36 | -0.01 | -0.40 | 0.003 | 4.13 | 4.33 |

Descriptives

Descriptive Statistics

| | N | Mean | Std. Deviation |
|--------------------|----|--------|----------------|
| X1 | 45 | 4.0618 | .52329 |
| X2 | 45 | 4.0073 | .52968 |
| X3 | 45 | 4.0000 | .39943 |
| Y1 | 45 | 4.0442 | .54315 |
| Y2 | 45 | 4.0484 | .57120 |
| Valid N (listwise) | 45 | | |

Uji Validitas dan Reliabilitas Variabel Perceived Mastery Climate (X1)

Scale: ALL VARIABLES

Case Processing Summary

| | | N | % |
|-------|-----------------------|----|-------|
| Cases | Valid | 45 | 100.0 |
| | Excluded ^a | 0 | .0 |
| | Total | 45 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .960 | 14 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|-------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| X1.1 | 52.6444 | 45.689 | .850 | .956 |
| X1.2 | 52.6889 | 46.946 | .775 | .957 |
| X1.3 | 52.6444 | 45.962 | .775 | .958 |
| X1.4 | 52.6667 | 47.000 | .807 | .957 |
| X1.5 | 52.7778 | 45.949 | .779 | .957 |
| X1.6 | 52.7111 | 45.846 | .785 | .957 |
| X1.7 | 53.0667 | 47.245 | .774 | .958 |
| X1.8 | 52.9333 | 47.791 | .773 | .958 |
| X1.9 | 53.0889 | 47.356 | .696 | .959 |
| X1.10 | 52.8667 | 45.800 | .788 | .957 |
| X1.11 | 52.8222 | 46.786 | .814 | .957 |
| X1.12 | 52.7556 | 46.462 | .789 | .957 |
| X1.13 | 52.7778 | 47.040 | .850 | .956 |
| X1.14 | 52.8222 | 46.104 | .719 | .959 |

Scale Statistics

| Mean | Variance | Std. Deviation | N of Items |
|---------|----------|----------------|------------|
| 56.8667 | 53.845 | 7.33795 | 14 |

Uji Validitas dan Reliabilitas Variabel Felt Trust (X2)

Scale: ALL VARIABLES

Case Processing Summary

| | | N | % |
|-------|-----------------------|----|-------|
| Cases | Valid | 45 | 100.0 |
| | Excluded ^a | 0 | .0 |
| | Total | 45 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .812 | 3 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| X2.1 | 8.0222 | 1.340 | .661 | .749 |
| X2.2 | 7.9778 | 1.113 | .744 | .653 |
| X2.3 | 8.0444 | 1.225 | .595 | .816 |

Scale Statistics

| Mean | Variance | Std. Deviation | N of Items |
|---------|----------|----------------|------------|
| 12.0222 | 2.522 | 1.58815 | 3 |

Uji Validitas dan Reliabilitas Variabel Social Media (X3)

Scale: ALL VARIABLES

Case Processing Summary

| | | N | % |
|-------|-----------------------|----|-------|
| Cases | Valid | 45 | 100.0 |
| | Excluded ^a | 0 | .0 |
| | Total | 45 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .891 | 10 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|-------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| X3.1 | 35.8889 | 12.874 | .617 | .882 |
| X3.2 | 36.0444 | 13.543 | .626 | .881 |
| X3.3 | 35.9556 | 13.089 | .627 | .881 |
| X3.4 | 36.0222 | 13.159 | .635 | .880 |
| X3.5 | 36.0444 | 13.316 | .624 | .881 |
| X3.6 | 36.0000 | 13.091 | .624 | .881 |
| X3.7 | 36.0444 | 12.998 | .651 | .879 |
| X3.8 | 36.0222 | 13.159 | .635 | .880 |
| X3.9 | 35.9778 | 13.068 | .604 | .882 |
| X3.10 | 36.0000 | 12.500 | .673 | .877 |

Scale Statistics

| Mean | Variance | Std. Deviation | N of Items |
|---------|----------|----------------|------------|
| 40.0000 | 15.955 | 3.99431 | 10 |

Uji Validitas dan Reliabilitas Variabel Knowledge Sharing (Y1)

Scale: ALL VARIABLES

Case Processing Summary

| | | N | % |
|-------|-----------------------|----|-------|
| Cases | Valid | 45 | 100.0 |
| | Excluded ^a | 0 | .0 |
| | Total | 45 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .924 | 8 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| Y1.1 | 28.1333 | 13.982 | .761 | .913 |
| Y1.2 | 28.4000 | 14.655 | .809 | .909 |
| Y1.3 | 28.2667 | 13.927 | .780 | .911 |
| Y1.4 | 28.3111 | 14.628 | .757 | .913 |
| Y1.5 | 28.3111 | 15.446 | .671 | .919 |
| Y1.6 | 28.1556 | 14.453 | .716 | .916 |
| Y1.7 | 28.3556 | 15.143 | .690 | .918 |
| Y1.8 | 28.4000 | 14.564 | .776 | .911 |

Scale Statistics

| Mean | Variance | Std. Deviation | N of Items |
|---------|----------|----------------|------------|
| 32.3333 | 18.864 | 4.34323 | 8 |

Uji Validitas dan Reliabilitas Variabel Distributor Performance (Y2)

Scale: ALL VARIABLES

Case Processing Summary

| | | N | % |
|-------|-----------------------|----|-------|
| Cases | Valid | 45 | 100.0 |
| | Excluded ^a | 0 | .0 |
| | Total | 45 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .918 | 6 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| Y2.1 | 20.3111 | 8.083 | .814 | .897 |
| Y2.2 | 20.1778 | 8.149 | .807 | .898 |
| Y2.3 | 20.1778 | 8.331 | .752 | .905 |
| Y2.4 | 20.2889 | 8.346 | .758 | .904 |
| Y2.5 | 20.2000 | 8.664 | .722 | .909 |
| Y2.6 | 20.2889 | 8.210 | .752 | .906 |

Scale Statistics

| Mean | Variance | Std. Deviation | N of Items |
|---------|----------|----------------|------------|
| 24.2889 | 11.756 | 3.42864 | 6 |

Regression - X1 (Perceived Mastery Climate) - X2 (Felt Trust)

Variables Entered/Removed^a

| Model | Variables Entered | Variables Removed | Method |
|-------|-------------------|-------------------|--------|
| 1 | X1 ^b | . | Enter |

a. Dependent Variable: X2

b. All requested variables entered.

Model Summary

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1 | .548 ^a | .301 | .285 | .44812 |

a. Predictors: (Constant), X1

ANOVA^a

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|--------|-------------------|
| 1 | Regression | 3.715 | 1 | 3.715 | 18.500 | .000 ^b |
| | Residual | 8.635 | 43 | .201 | | |
| | Total | 12.350 | 44 | | | |

a. Dependent Variable: X2

b. Predictors: (Constant), X1

Coefficients^a

| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|--------|------|
| | | B | Std. Error | Beta | | |
| 1 | (Constant) | -2.256 | .529 | | -4.268 | .000 |
| | X1 | .555 | .129 | .548 | 4.301 | .000 |

a. Dependent Variable: X2

Regression - X1 (Perceived Mastery Climate), X2 (Felt Trust), X3 (Social Media), X2X3 (Interaksi) - Y1 (Knowledge Sharing)

Variables Entered/Removed^a

| Model | Variables Entered | Variables Removed | Method |
|-------|-------------------------------|-------------------|--------|
| 1 | X2X3, X1, X3, X2 ^b | . | Enter |

a. Dependent Variable: Y1

b. All requested variables entered.

Model Summary

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1 | .774 ^a | .600 | .560 | .36049 |

a. Predictors: (Constant), X2X3, X1, X3, X2

ANOVA^a

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|--------|-------------------|
| 1 | Regression | 7.783 | 4 | 1.946 | 14.972 | .000 ^b |
| | Residual | 5.198 | 40 | .130 | | |
| | Total | 12.981 | 44 | | | |

a. Dependent Variable: Y1

b. Predictors: (Constant), X2X3, X1, X3, X2

Coefficients^a

| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|
| | | B | Std. Error | Beta | | |
| 1 | (Constant) | 2.428 | .522 | | 4.649 | .000 |
| | X1 | .400 | .128 | .385 | 3.125 | .003 |
| | X2 | .381 | .123 | .372 | 3.102 | .004 |
| | X3 | .377 | .142 | .277 | 2.655 | .011 |
| | X2X3 | -.245 | .288 | -.086 | -.852 | .399 |

a. Dependent Variable: Y1

Regression - Y1 (Knowledge Sharing) - Y2 (Distributor Performance)

Variables Entered/Removed^a

| Model | Variables Entered | Variables Removed | Method |
|-------|-------------------|-------------------|--------|
| 1 | Y1 ^b | . | Enter |

a. Dependent Variable: Y2

b. All requested variables entered.

Model Summary

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1 | .532 ^a | .283 | .266 | .48937 |

a. Predictors: (Constant), Y1

ANOVA^a

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|--------|-------------------|
| 1 | Regression | 4.058 | 1 | 4.058 | 16.945 | .000 ^b |
| | Residual | 10.298 | 43 | .239 | | |
| | Total | 14.356 | 44 | | | |

a. Dependent Variable: Y2

b. Predictors: (Constant), Y1

Coefficients^a

| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|
| | | B | Std. Error | Beta | | |
| 1 | (Constant) | 1.787 | .554 | | 3.225 | .002 |
| | Y1 | .559 | .136 | .532 | 4.116 | .000 |

a. Dependent Variable: Y2

Regression - X1, Y1 - Y2

Variables Entered/Removed^a

| Model | Variables Entered | Variables Removed | Method |
|-------|---------------------|-------------------|--------|
| 1 | Y1, X1 ^b | . | Enter |

a. Dependent Variable: Y2

b. All requested variables entered.

Model Summary

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1 | .532 ^a | .283 | .249 | .49513 |

a. Predictors: (Constant), Y1, X1

ANOVA^a

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|-------|-------------------|
| 1 | Regression | 4.059 | 2 | 2.030 | 8.279 | .001 ^b |
| | Residual | 10.296 | 42 | .245 | | |
| | Total | 14.356 | 44 | | | |

a. Dependent Variable: Y2

b. Predictors: (Constant), Y1, X1

Coefficients^a

| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|
| | | B | Std. Error | Beta | | |
| 1 | (Constant) | 1.809 | .628 | | 2.880 | .006 |
| | X1 | -.014 | .190 | -.013 | -.076 | .940 |
| | Y1 | .568 | .183 | .540 | 3.108 | .003 |

a. Dependent Variable: Y2